

REFRACTED
security

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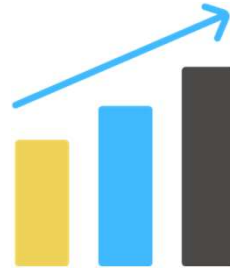
A (quick) intro



01

Check your security

We check whether you are sufficiently protected from threats and tell you how to enhance your security level.



02

Improve your security

We help you focus on what really matters—translating risks into practical steps that strengthen your security where it counts most.



03

Learn about security

Security is a team effort. Through training, we help you increase the security awareness in your organization.



About our project

Our call

- DIGITAL-ECCC-2024-DEPLOY-CYBER-06-COMPLIANCECRA - DIGITAL-JU-SME
- Cyber Resilience Act
 - Conformity Requirements for Hardware Software
 - Requirements on security, handling, instructions & documentation

Our solution



Automate certification process



AI for documentation requirements



Facilitation of security testing and follow-up

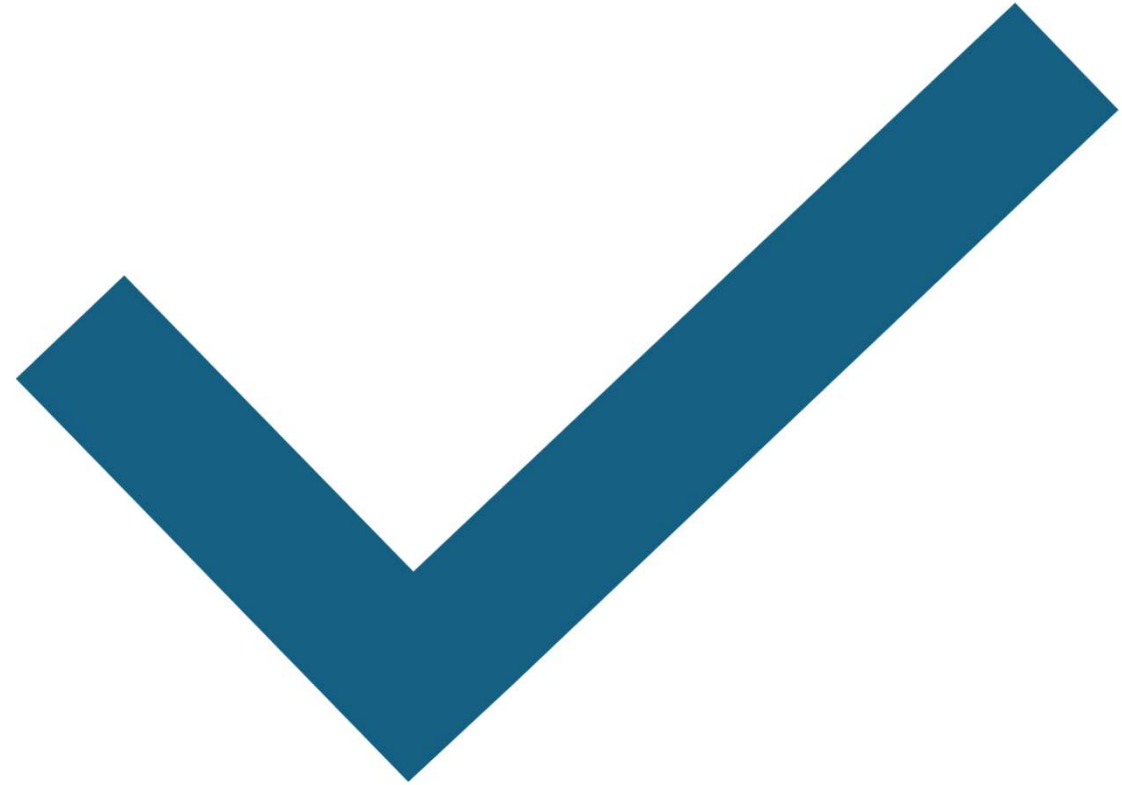


Facilitation for product maintenance



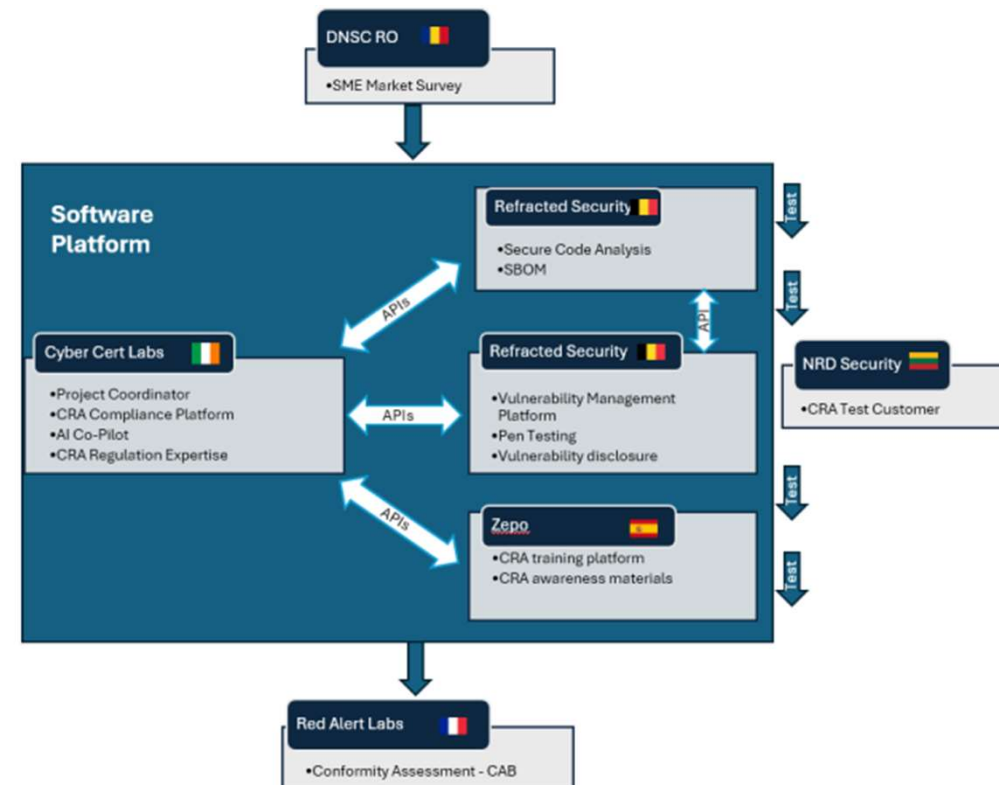
What to put in the proposal

- Ambition
- Goal of the call
- Dissemination
- Don't get lost in the details
- Work with estimates



Forming a consortium

- Choose your partners wisely
 - Representation
 - Vetting
 - Clear boundaries
 - Complementarity
- Expect hiccups
 - Participation
 - Responsiveness
 - Organizational changes



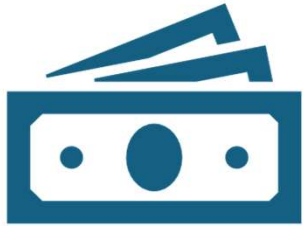
How to write your proposal

- Write incrementally
- Proofreading
- Consistency checking
- Upload frequently
- Read the instructions!

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Having a winning proposal



Follow-up

Cost tracking

Time registration

Justification of costs

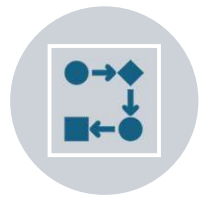
Stick to the proposal

Intermediary reporting

Stick to your deliverables



What it means for us



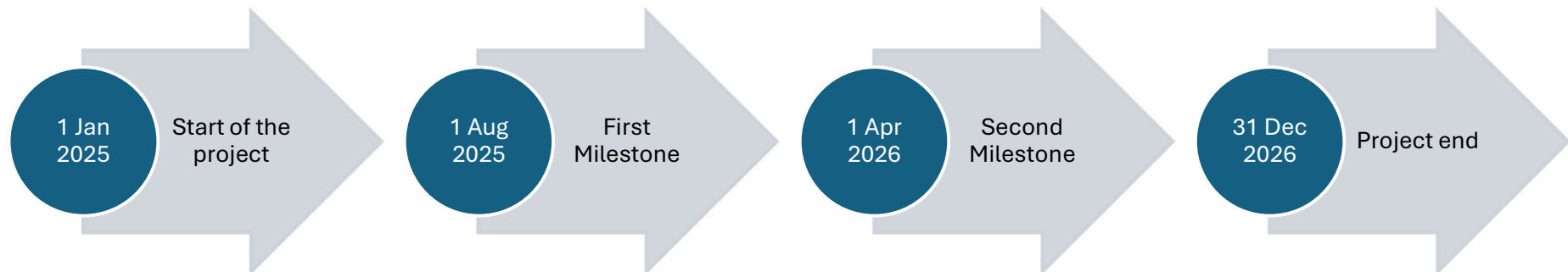
Scaling



Visibility



Networking



Lessons learned



Don't be
afraid



Be prepared



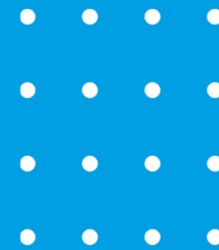
Create
fallbacks



Choose your
friends



Trust, but
verify



Thank You



Refracting risks
Revealing solutions

Contact



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